BEHAVIORAL TRAITS MODEL OF A DUCK - 1

COO ALLIANCE

NAME_____ DATE_____

STEP 1: Rate Each Trait: *1 = Not Required, up to 5 = Critical*
STEP 2: Select the TOP 10
STEP 3: Sort Most Critical to Least - TOP 5

BEHAVIORAL TRAITS	STEP 1	STEP 2	STEP 3
Ability to Delegate			
Analytical Skills			
Assertiveness			
Attainment / Goal Oriented			
Coaching Ability			
Communication / Written & Verbal			
Conflict - Ability To Handle			
Creativity			
Customer Service			
Decision Making			
Diplomacy Skills			
Emotional Intelligence			
Imagination			
Interdependence			
Interpersonal Skills			
Introspection			
Inventiveness			
Job Knowledge			
Leadership			
Listening Skills			
Manage Change			
Negotiation Skills			

BEHAVIORAL TRAITS	STEP 1	STEP 2	STEP 3
Organizational Skills			
Patience			
People Skills			
Precision / Attention To Detail			
Pressure - Can Handle It			
Problem Solver			
Resourcefulness			
Risk Taking			
Sales Ability			
Strategic Thinking			
Teamwork			
Technology Skills			
Tenacity			
Values			
Work/Life Balance			